

## New Mexico State Parks RFP

1. Can you give us some idea of the financial scope of work?

The scope and frequency of our projects varies quite a bit. Over the course of a 4-year agreement you might expect to work on 2-3 projects for us. Project scope can vary from less than \$5000 up to \$50,000. As this time we don't have any major exhibit projects on the horizon.

2. We see the phrase "no longer than four years," What is the anticipated length/term of a contract? 4 years

3. What percentage of the interpretive work will be devoted to cultural issues? Best guess of 35%

4. What percentage of the interpretive work will be devoted to nature-related issues? 65%

5. What percentage of the interpretive work will be devoted specifically to Native American history and issues? 25%

6. What percentage of the interpretive work will be devoted to historical sites and buildings? 10%

7. How much of the work will be updating existing exhibits, and how much will be creating new exhibits? We have no plans for any completely new exhibits, but I'm hopeful that we will soon be moving into a phase of completely revamping/replacing some of our mid-sized exhibits. So, I'll say that over the next 4 years, probably 90% of the work orders will be for updating existing exhibits.

8. We are considering proposing for the Exhibit Planning, Design, Fabrication and Installation RFP, along with fabrication partners from out of state. If we are the prime contractor, do subcontractors need to submit Reference Questionnaires also? I would be satisfied to only receive the reference questionnaires for the primary offeror.

9. Also, reading through the sample contract and compensation, we're unclear if progress payment invoices can be submitted, depending on the compensation option selected. Can you clarify? Progress invoices can be submitted as long as the work you are billing for has been completed.